



**Matt Lyford**



## Profile

Matt Lyford is the sole Director and licensee at Industrial & General, having started in the Commercial property industry in the late 80's.

Matt has over 30 years experience and is fully versed in the many disciplines associated with the Commercial property industry.

In particular Matt offers extensive expertise in investment sales, commercial leasing and land sales.

Matt has worked internationally and interstate with major property firms including Chesterton in the United Kingdom, Colliers in Sydney and in Perth and CB Richard Ellis.

Prior to re-establishing Industrial & General, Matt successfully owned and operated his own Commercial property agencies including LJ Hooker Commercial Perth, Lyfords and Industrial & General for over twenty years.

## History

### Industrial & General

May 2021 to present  
Managing Director / Licensee

### Lyfords

February 2018 to May 2021  
Managing Director / Licensee

### LJ Hooker Commercial Perth

2013 – January 2018  
Principal / Licensee

### Industrial & General

Established 2004 – 2013  
Managing Director / Licensee

### CB Richard Ellis

2001 - 2004  
Director - Industrial Services

### Colliers

1996 - 2001  
Director - Industrial Services

## Clients

- PUBLIC UTILITIES
- STATE GOVERNMENT
- LOCAL GOVERNMENT
- INSTITUTIONAL INVESTORS
- RECEIVERS & MANAGERS
- LIQUIDATORS
- DEVELOPERS
- PRIVATE INVESTORS
- SYNDICATES
- OWNER OCCUPIERS
- LESSEES
- LESSORS
- SUPERANNUATION FUNDS
- INTERNATIONAL INVESTORS